



La nuova sfida nella gestione delle risorse umane: il “Next normal”
Soluzioni digitali proposte da Aubay e SAP

9th

DSC nel mercato
Euronext
di Parigi

7

Paesi Europei

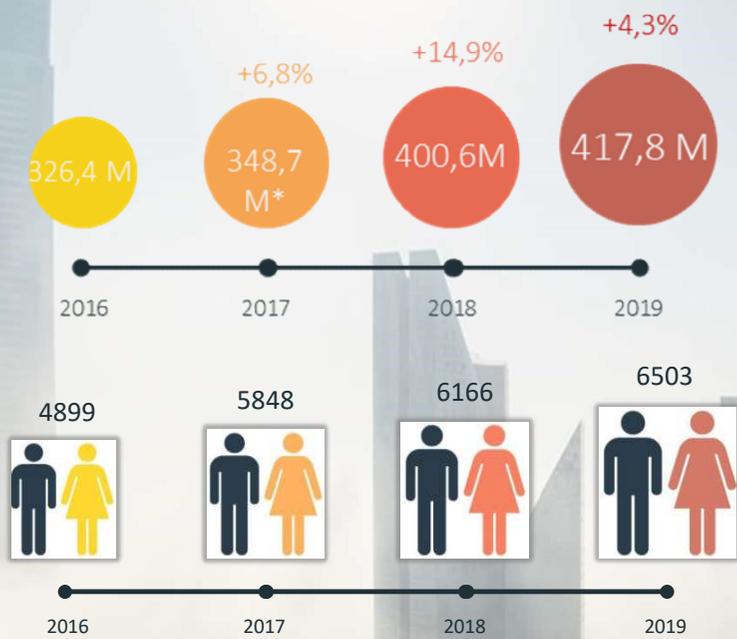
6.500

Dipendenti

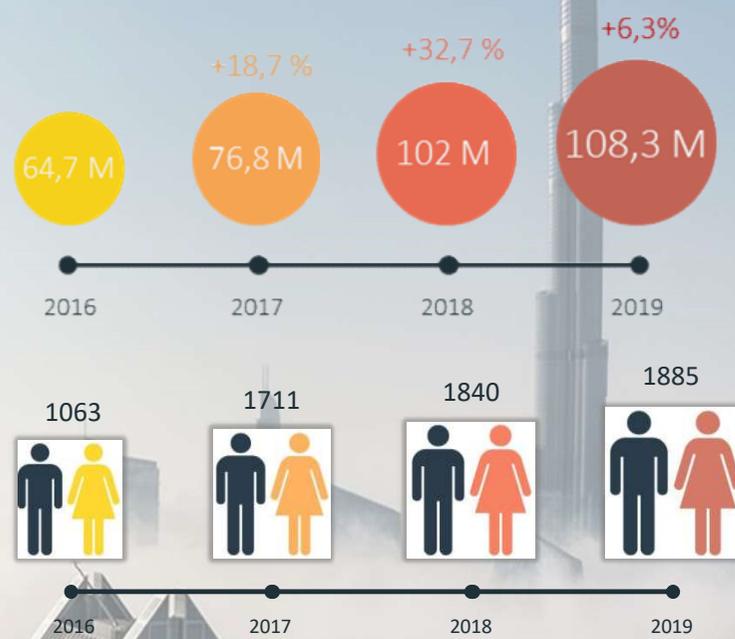
417,8 M€

Fatturato 2019

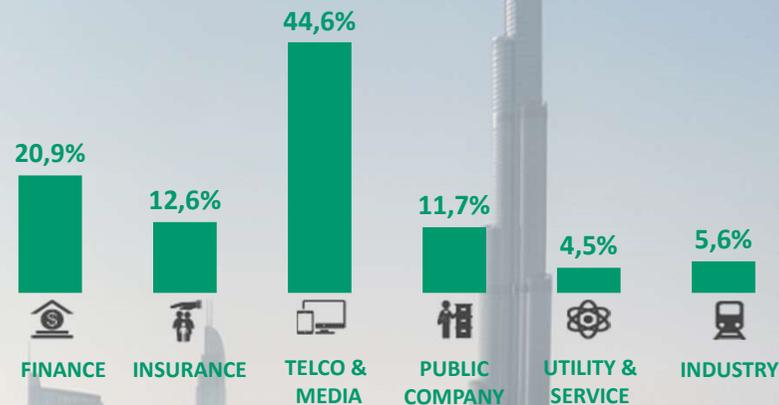
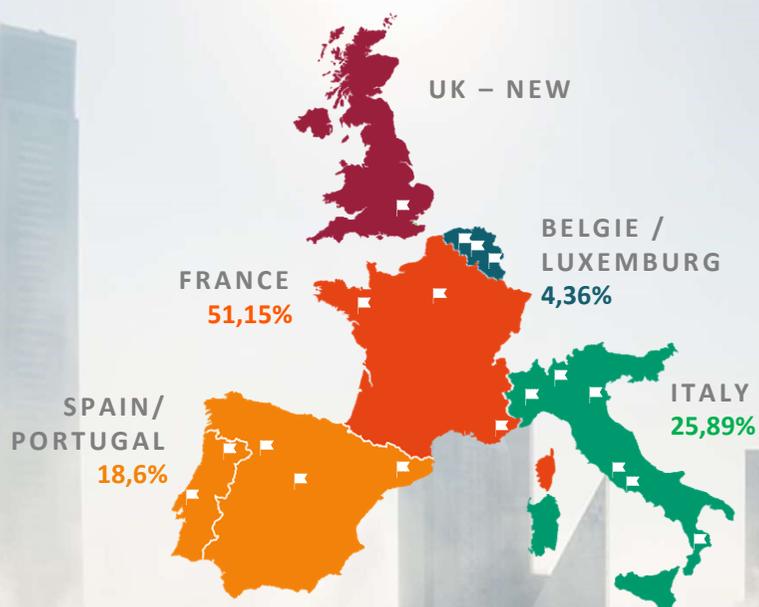
Aubay Group



Aubay Italia



AUBAY IN CIFRE



SAP COMPETENCE CENTER



SAP® Certified
Partner Center of Expertise

120
Collaboratori

30
Certificazioni

La diffusione della pandemia del Covid-19 ha costretto la nostra società e le nostre aziende a cambiare rapidamente le proprie abitudini.

La tecnologia e la digitalizzazione sono la chiave di questo cambiamento.

Ogni azienda ha bisogno di una solida strategia digitale.



SAP SuccessFactors

SAP SUCCESSFACTORS – LEADER NEL MERCATO HCM



SAP SuccessFactors
è stato riconosciuto
come leader nel
mercato HCM

SAP SUCCESSFACTORS – EMPLOYEE CENTRAL



Employee Files ▼ Search for actions or people ▼ 40 Carla Grant (cgrant) ▼

Employee Files Help & Tutorials



Carla Heather Grant (cgrant) ▼

VP, Sales
Sales (SALES), Industries (IND)
San Mateo (US_SFO) (US/Pacific)
Local time: Thursday, 10:29:13 AM
Business Phone: (+1) 226 665-3421
Cell Phone: (+1) 226 335-8989
ajohnston@successfactors.com

[f](#) [in](#)

[Header](#) [As of Today](#) [Take Action](#)

79%

Your profile is incomplete.
[Finish Now](#)

PERSONAL INFORMATION
EMPLOYMENT INFORMATION
TIME OFF
TALENT PROFILE
HISTORY
TALENT INFO
SCORECARD
COMPE
...

Personal Information

Personal Information [✎](#) [🕒](#)

Effective as of: Jan 1, 1990

Prefix	Ms.	Marital Status	Married
First Name	Carla	Marital Status Since	Apr 03, 1987
Middle Name	Heather	Nationality	United States
Last Name	Grant	Native Preferred Language	English
Suffix	-	Challenge Status	No
Gender	Female	Certificate Start Date	-

Personal Information

United States

[Show more](#)

National ID Information

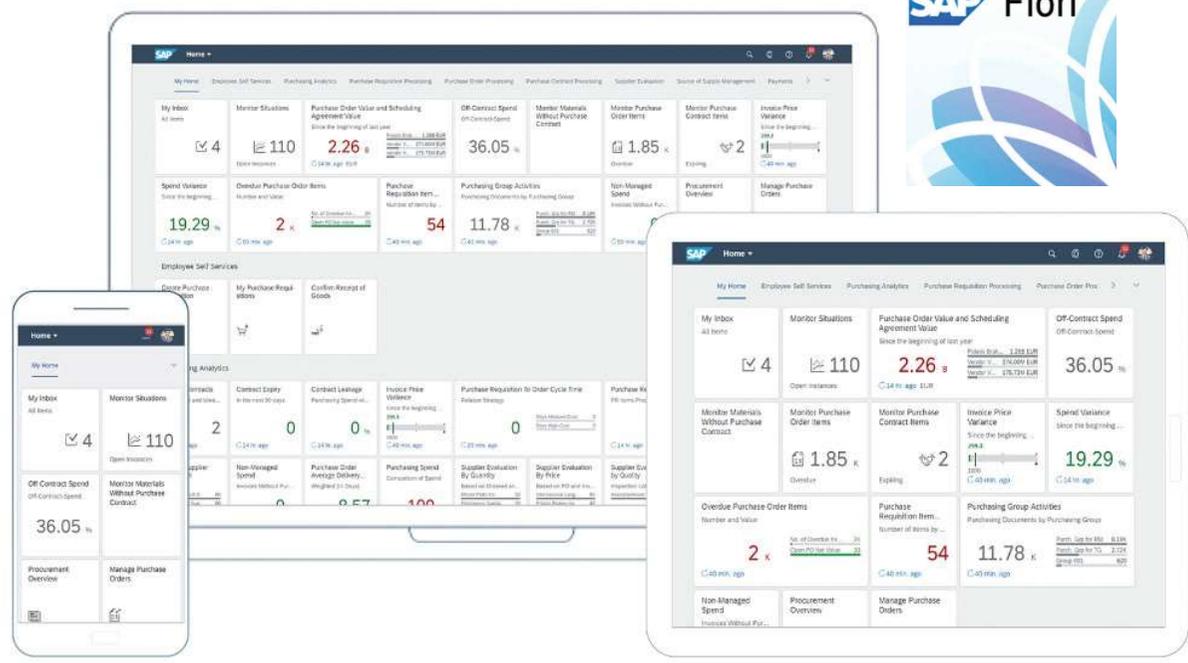
National Id Card [✎](#) [🕒](#)

United States

Social Security Number **123-43-4444** ★



- **Interfaccia semplice ed intuitiva**
- **Veloce implementazione**
- **Gestione semplificata dei dati**
- **Conforme alle normative locali**
- **Funzionalità self service**
- **Disponibile su Mobile**

The image displays the SAP Fiori dashboard on three devices: a desktop monitor, a tablet, and a smartphone. The dashboard is a central hub for procurement data, featuring various widgets for monitoring and analysis.

Desktop Monitor Dashboard Data:

- My Inbox:** 4 items
- Monitor Situations:** 110 items
- Purchase Order Value and Scheduling Agreement Value:** 2.26 €
- Off-Contract Spend:** 36.05 %
- Monitor Materials Without Purchase Contract:** 1.85 k
- Monitor Purchase Order Items:** 2 items
- Invoice Price Variance:** 19.29 %
- Overdue Purchase Order Items:** 2 items
- Purchasing Group Activities:** 54 items
- 11.78 k** (Purchasing Documents by Purchasing Group)

Tablet Dashboard Data:

- My Inbox:** 4 items
- Monitor Situations:** 110 items
- Purchase Order Value and Scheduling Agreement Value:** 2.26 €
- Off-Contract Spend:** 36.05 %
- Monitor Materials Without Purchase Contract:** 1.85 k
- Monitor Purchase Order Items:** 2 items
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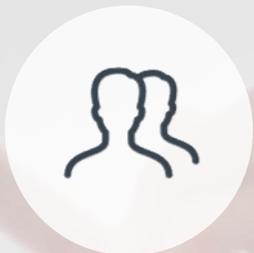
Smartphone Dashboard Data:

- My Inbox:** 4 items
- Monitor Situations:** 110 items
- Off-Contract Spend:** 36.05 %

SAP FIORI è il linguaggio di progettazione che semplifica il passaggio del business da soluzioni ERP monolitiche ad app leggere su misura per le attività degli utenti

SAP FIORI definisce lo standard per l'esperienza utente aziendale rimuovendo la complessità non necessaria

SAP FIORI è basato su cinque principi di design:



Role - Based

Progettato per te, per le tue esigenze e per come lavori



Adaptive

Si adatta a molteplici casi d'uso e dispositivi



Coherent

Fornisce un'esperienza fluida e intuitiva



Simple

Include solo ciò che è necessario



Delightful

Crea una connessione emotiva

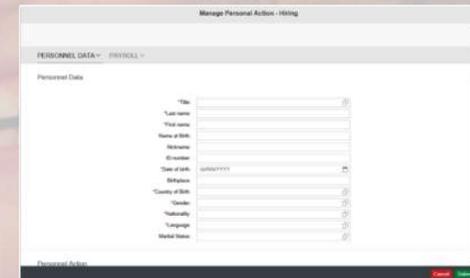
SAP GUI vs SAP FIORI



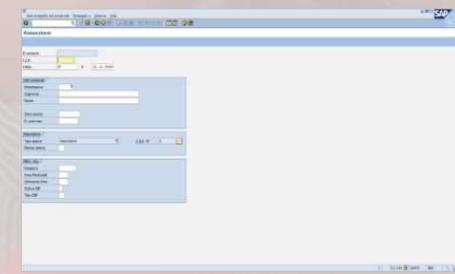
- 26% di click



- 31% di campi ripetuti



- 91% riduzione videate



Vantaggi Quantitativi



Incremento della
produttività



Riduzione dei Costi
di formazione



Riduzione della
probabilità d' errore



Riduzione Change
Request

Vantaggi Qualitativi



User Experience
semplificata



Accesso da
desktop e mobile



Personalizzazione delle
applicazioni



Automatizzazione
dei processi

SAP Concur

SAP CONCUR – REQUEST



SAP Concur Requests Travel Expense Invoice App Center Support | Help
 Profile

Manage Requests New Request Quick Search Purchase Requests

Request 39RG

[Cancel](#) [Save](#) [Cancel Request](#) [Submit Request](#)

Status: Not Submitted
To be approved before: 12/02/20XX 09:55 pm
Amount: \$765.17

Request Name: Trip from Newark to Orlando
Purpose:

Request Header Segments Expenses Approval Flow Audit Trail Travel Advisory

Request Name	Request Policy	Start Date	End Date	Purpose
Trip from Newark to Orlando	TB Travel Request Policy	12/15/20XX	12/15/20XX	

Comment	Agency Office	Main Destination Country
	North America Agency	UNITED STATES Travel risk advisory - Low (Level 1)

Cash Advance

Cash Advance Amount	Currency	Cash Advance Comment
	USD	

SAP CONCUR – REQUEST



SAP Concur Requests Travel Expense Invoice App Center Support | Help Profile

Manage Requests New Request Quick Search Purchase Requests

Request 39RG

Attachments Print / Email Cancel Request Submit Request

Status: Not Submitted
To be approved before: 12/02/20XX 09:55 pm
Amount: \$765.17

Request Name: Trip from Newark to Orlando
Purpose:

Request Header Segments Expenses Approval Flow Audit Trail Travel Advisory

Add Segment
CLICK ICON TO CREATE SEGMENT

PNR 7VOCly
View itinerary
View request

Air Ticket (Self-booked segment) Amount: \$519.52

From: Newark Intl (Airport - EWR), New York, New Jersey Travel risk advisory - Low (Level 1)	Flight: UA1135
To: Orlando Intl (Airport - MCO), Orlando, Florida Travel risk advisory - Low (Level 1)	Class: K
Depart Time: Thursday, December 15, 20XX At 10:00 am	Duration: 02h54
Arrival Time: Thursday, December 15, 20XX At 12:54 pm	

This request contains travel non-compliant with company policy. Please click VIEW REQUEST at upper right of the SEGMENTS tab for details.

From: Orlando Intl (Airport - MCO), Orlando, Florida Travel risk advisory - Low (Level 1)	Flight: UA1764
To: Newark Intl (Airport - EWR), New York, New Jersey Travel risk advisory - Low (Level 1)	Class: E
	Duration: 02h40

SAP CONCUR – TRAVEL



SAP Concur Requests Travel Expense Invoice App Center Support | Help

Profile

SAP Concur

Hello, Ann

+ New

02 Authorization Requests

00 Purchase Requests

00 Payment Requests

10 Available Expenses

01 Open Reports

TRIP SEARCH

Booking for myself | [Book for a guest](#)

Mixed Flight/Train Search

Round Trip One Way Multi City

From
[Find an airport](#) | [Select multiple airports](#)

To
[Find an airport](#) | [Select multiple airports](#)

[Show More](#)

Or, tell us in your words what you want to do

ALERTS

- Your credit card Corp Card, ending with: 0000 expires on 12/31/20XX
- Your United States of America passport expires on
- You have unused tickets

COMPANY NOTES

Have you tried SAP Concur Mobile?

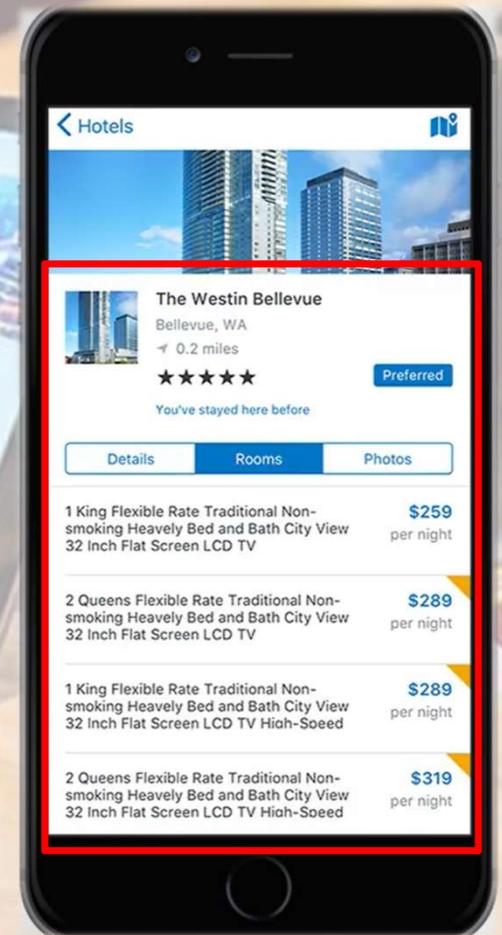
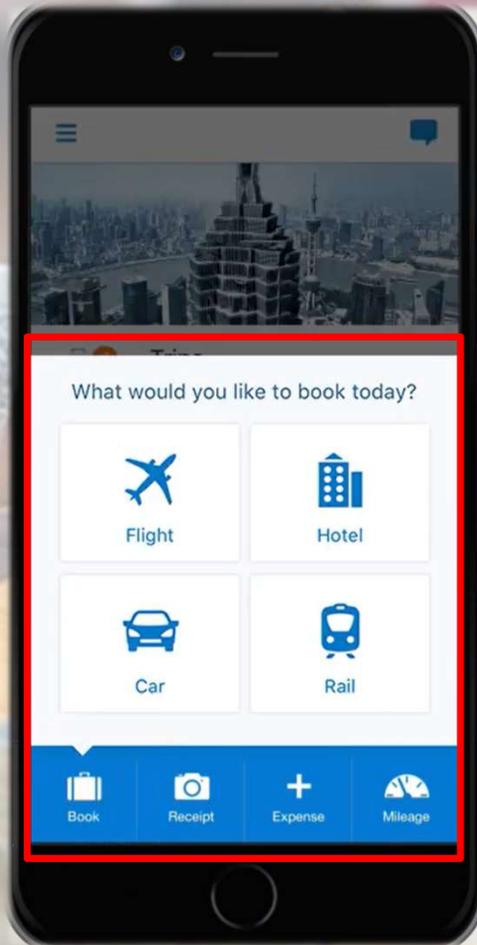
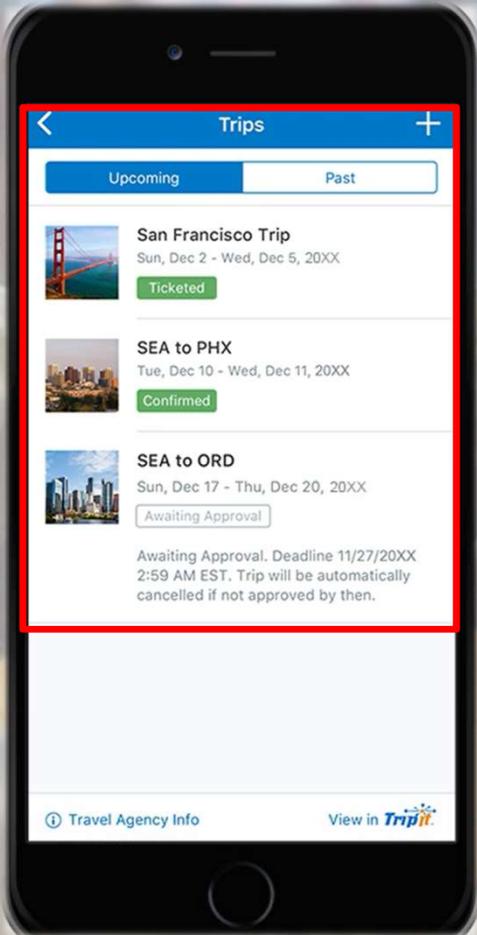
Go Virtual with the SAP Concur Cloud.

[Read more](#)

MY TASKS

02 Open Requests →	10 Available Expenses →	01 Open Reports →
12/19 Trip from Newark to Seattle \$1,571.01 — Travel	12/21 Marriott Hotels \$419.86	09/25 Trip from Boston to Phil... \$1,103.25 Returned

SAP CONCUR – TRAVEL



SAP CONCUR – EXPENSE



SAP Concur | Travel | Expense | Reporting | App Centre | Help | Profile

Travel | Trip Library | Templates | Tools

Mixed Flight/Train Search

Round Trip | One Way | Multi City

From: Departure city, airport or train station
To: Arrival city, airport or train station

Search

Show More

Travel Alerts

Your United Kingdom passport expires on 03/09/20XX **Update**

Company Notes | **Upcoming Trips** | Trips Awaiting Approval | Remove Trips

Add new itinerary manually

Policy for Expense Claims: Normal Policy (GB-GB1)

Trip Name/Description	Status	Start Date	End Date	Action
Trip from London to Paris (VE-SWQ)	Ticketed	31/03/20XX	01/04/20XX	Cancel Trip
Trip from London to Paris (IO-...)	Withdrawn	01/04/20XX	02/04/20XX	

Manage your trip details in one place.

SAP | SAP Concur

[Processor Privacy Statement](#)

SAP CONCUR – EXPENSE



SAP Concur Expense Reporting App Centre

Manage Expenses View Transactions

Trip from London to Paris

Delete Claim Submit Claim

+ New Expense + Quick Expenses Import Expenses Details Receipts Print / Email Hide Exceptions

Exceptions

Expense	Date	Amount	Exception
Breakfast	24/03/20XX	£7.45	Missing required field: Meals Type.
Entertainment - ...	20/03/20XX	£87.10	Missing required field: Business Purpose, Attendees.

Expenses

<input type="checkbox"/>	Date	Expense	Amount	Requested
Adding New Expense				
<input type="checkbox"/>	24/03/20XX	Breakfast Starbucks	£7.45	£7.45
<input type="checkbox"/>	23/03/20XX	Parking Saba, London, Greater London	£14.90	£14.90
<input type="checkbox"/>	20/03/20XX	Entertainment - Client ASK Restaurant	£87.10	£87.10
<input type="checkbox"/>	20/03/20XX	Taxi Uber	£20.36	£20.36
<input type="checkbox"/>	> 14/03/20XX	Hotel Holiday Inn	£342.60	£342.60

TOTAL AMOUNT **£472.41** TOTAL REQUESTED **£472.41**

New Expense

Expense

To create a new expense, click the appropriate expense type below or type the expense type in the field above. To edit an existing expense, click the expense on the left side of the page.

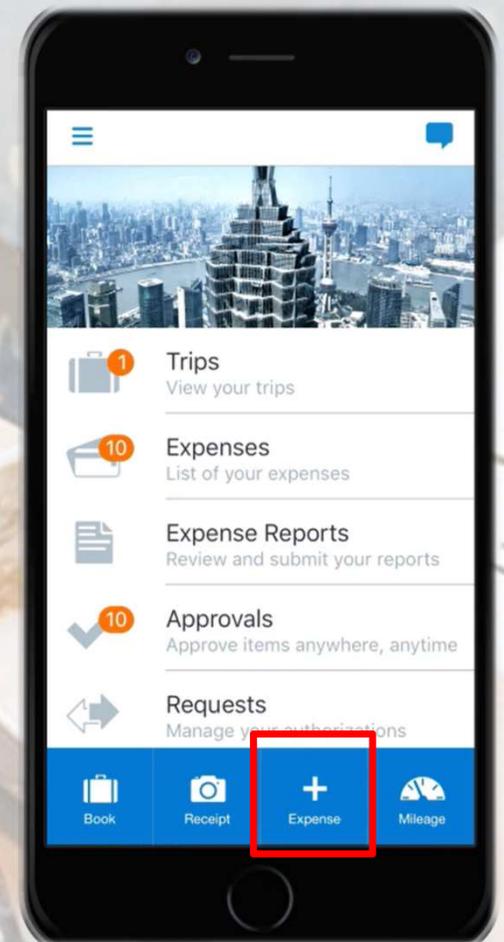
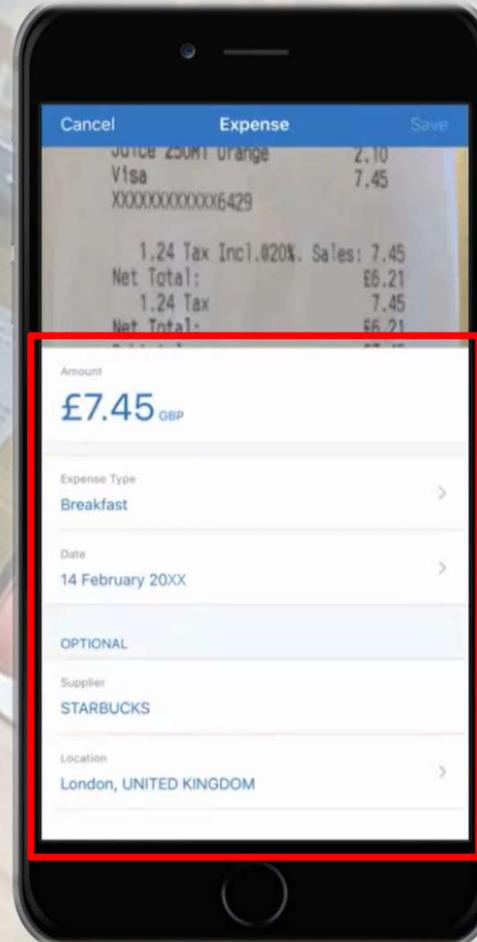
Recently Used Expense Types

Entertainment - Client	Parking	Taxi
Breakfast	Uber	

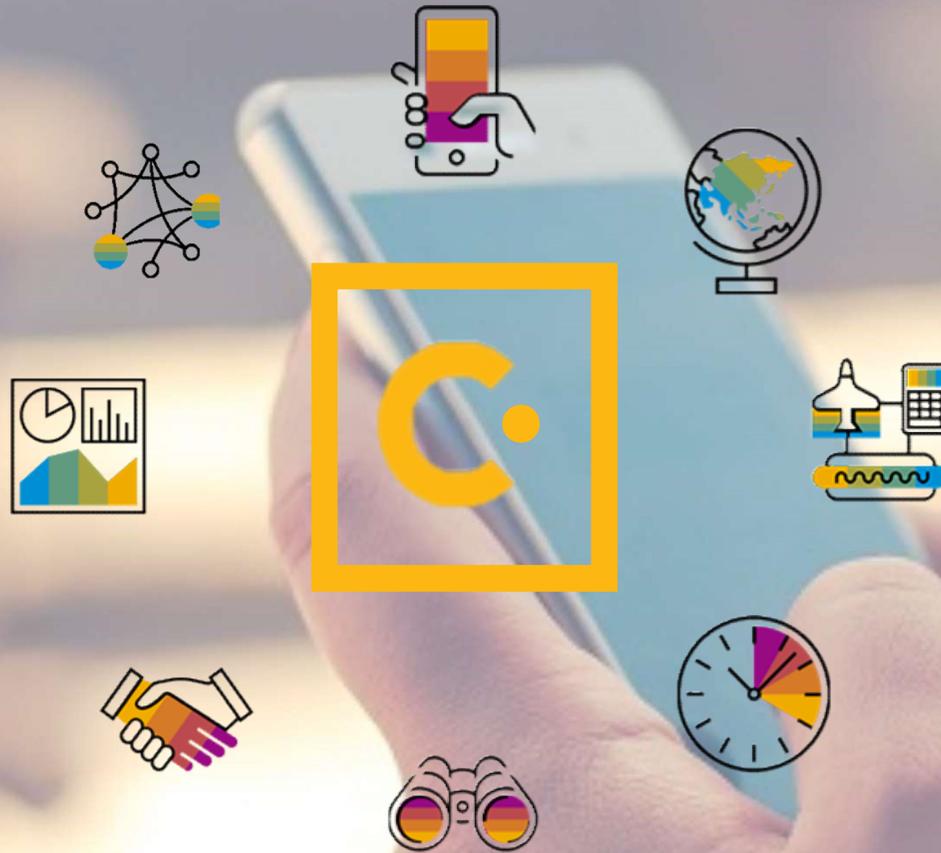
All Expense Types

01. Travel	...03. Meals and Entertainment	...05. Communications
Airfare	Dinner	Telephone/Fax
Airline Fees	Entertainment - Client	Telephone/Internet/Fax
Car Rental	Entertainment - Staff	06. Fees
Hotel	Gifts - Clients	Bank Fees
Laundry	Gifts - Staff	Currency Exchange Fees
Train	HCP Related Expense	Medical Fees

SAP CONCUR – EXPENSE



SAP CONCUR – BENEFICI





SAP Work Zone

SAP WORK ZONE – KEY CAPABILITIES



1 Personalizzazione dello strumento

2 Unico Accesso

3 Condivisione e Interazione

4 Sicurezza

5 Integrazione con altri sistemi

6 Disponibile su mobile

SAP WORK ZONE – KEY CAPABILITIES

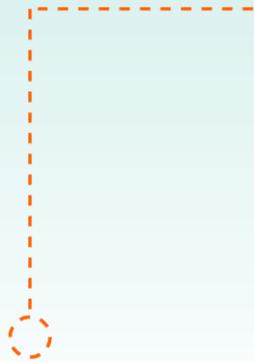


The screenshot displays the SAP Work Zone interface for a user named Jacob Benjamin. The top navigation bar includes the SAP logo, the user's name, and a search bar. Below this, a secondary navigation bar lists various zones: Learning Zone, Manager Zone, Key Capabilities (selected), Covid-19 Return to Work, SF Homepage Test, Homepage UXR, and Learning. The main content area features a large blue banner image of a sky with clouds. Below the banner, there are several key capability cards:

- Org Chart**: Shows a hierarchical structure with 3 of 6 items. The visible items are: Executive Assistant to th..., VP Human Resource..., and SVP Operations & ...
- My Profile**: Displays user information for Jacob Benjamin, including his title (President Best Run Canada), location (Montreal (4500-0006)), division (Executive Office (EXEC)), and email.
- Organization Detail**: Shows the direct manager's name.
- Vacation**: Shows a current balance of 16 days and an upcoming time off section.
- Tell us how you feel!**: A survey section titled "How is your overall experience?" with three response options: Good (selected), Average, and Bad.



THE aubay VALUES



RESPONSIVENESS



LISTENING



EXPERTISE



CUSTOMIZATION



PROXIMITY



FLEXIBILITY